

# **Industry Focus:**

## FinTech

The FinTech sector continues to rapidly evolve, with M&A providing an accelerant to growth. Harbor View's FinTech practice brings together decades of experience delivering remarkable outcomes for our technology and services clients. Our team serves founders and business owners seeking capital or liquidity, as well as both strategic acquirers and private equity investors with their sell-side and buy-side priorities.



#### We Work with Companies that Focus on:













Successful Outcomes





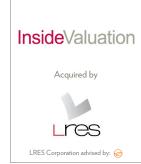




















#### **About Harbor View Advisors**

Harbor View combines the best of investment banking and management consulting to help our clients see the possibilities, and we work hard to achieve their goals. We serve innovative companies in the middle market.











Harbor View's leaders have extensive experience advising companies on their comprehensive M&A strategies. While our methodology is guided by each client's unique situation and objectives, we offer industry-tailored guidance. Our team approach allows us to provide differentiated advice and diligent execution for a variety of entrepreneur, private equity, and corporate clients.

#### PUT OUR EXPERIENCE TO WORK.

### Sell-side Advisory:

M&A FOR FOUNDER OWNED BUSINESSES

**LET US DRIVE THE PROCESS.** Our sell-side advisory practice allows you to find the best fit, negotiate optimal valuation and terms, and efficiently progress to a close when seeking liquidity in your business or raising capital for growth. Our advisory experience on both sides of the table informs our process.

## Buy-side Advisory:

BUY-SIDE FOR PRIVATE EQUITY AND CORPORATE DEVELOPMENT

**LET US ACCELERATE YOUR M&A OUTCOMES.** Our buy-side advisory practice delivers an elevated level of market mapping, sourcing & transaction execution to PE firms and their portfolio company's leadership. We strengthen your position by providing an end-to-end solution to pursue your add-on or platform goals.

# NAVIGATE CFO Services:

FINANCIAL INTELLIGENCE & LEADERSHIP

**LET US NAVIGATE THE NUMBERS.** Partner with our expert team to improve financial operations, gain high-level strategic direction, and benefit from financial planning and analysis. We provide Outsourced Accounting, Reporting & Analytics, and Strategy & Leadership for clients across all industries and at all stages of their business.

