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Technology advancements are changing every facet of industrial production. Innovation has reshaped the way products are designed and manufactured, the way data is captured, analyzed and shared in real time, the way raw materials are sourced and the way finished goods are distributed. New technologies are also impacting the quality and delivery of services provided by a myriad of industrial and business service providers.

The impact of these advancements is broad-based and wide-ranging. We are seeing increased automation and enhancements in logistics, processes and forecasting create efficiencies and improve productivity, output, quality, and workplace safety. These transformational advancements have led to growing interest from investors and acquirers, increasing both investment and consolidation.



Select Successful Outcomes

 <p>Acquired by</p> 	 <p>Acquired</p> 	 <p>Acquired by</p> 	 <p>Acquired by</p> 	 <p>Strategic Advisory Services</p>	 <p>Acquired by</p> 
 <p>Acquired by</p> 	 <p>Acquired by</p> 	 <p>Received an Investment from</p> 	 <p>Received an investment from</p> 	 <p>Acquired by</p> 	 <p>Acquired by</p> 
 <p>Acquired by</p> 	 <p>Acquired by</p> 	 <p>Acquired by</p> 	 <p>Acquired by</p> 	 <p>Acquired by</p> 	 <p>Acquired by</p> 

Tombstones with  represent engagements completed at Harbor View, all others were completed at other firms.

Our Focus



SERVICES

Sell-side, buy-side, capital raise, valuation analysis, strategic review



OWNERSHIP

PE-backed, closely held, founder owned, family operated



SIZE

Revenue: \$10-\$100M+
EBITDA: \$2-\$20M



REGIONS

United States & Canada

About Harbor View Advisors

Harbor View combines the best of investment banking and management consulting to help our clients see the possibilities, and we work hard to achieve their goals. We serve innovative companies in the middle market.



B2B TECH & SERVICES



FINTECH



FINANCIAL SERVICES



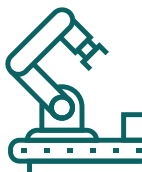
INDUSTRIAL TECH



CONSUMER

Harbor View's leaders have extensive experience advising companies on their comprehensive M&A strategies. While our methodology is guided by each client's unique situation and objectives, we offer industry-tailored guidance. Our team approach allows us to provide differentiated advice and diligent execution for a variety of entrepreneur, private equity, and corporate clients.

Harbor View's Industrial Technology Practice Works with Companies that Focus on:



AUTOMATED SOLUTIONS

- Sensors & Controls
- Data Capture & Analysis
- Specialty Equipment & Devices
- Technology Enabled Solutions



INDUSTRIAL & RELATED SERVICES

- Design & Engineering
- Facility & Site Services
- Testing, Inspection & Certification
- Environmental Solutions



TRADITIONAL INDUSTRIAL

- Manufacturing
- Value-Added Distribution
- Logistics
- Installation & Construction

